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Crucial Problems in arranged the Lesson Plan of Vocational Teacher (LPVT)

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ABSTRACT

Curriculum changes continue to occur based on the demands and challenges of globalization, especially the 2013 curriculum in Indonesia, which has undergone a change from the Education Unit Level Curriculum (KTSP 2006). Changes in curriculum have led to the emergence of perceptions and readiness of vocational teachers and vocational schools in ambiguity. However, vocational teachers must have uniform thinking in implementing the 2013 curriculum. This study aims to explore the implementation of the 2013 curriculum in vocational schools, Banten in terms of the readiness and quality of the learning tools that have been prepared. A total of 957 respondents from 2017 to 2018, consisting of 4 city and 3 districts in Banten Province was involved in the training and mentoring program, namely vocational teachers and vice-principals in the curriculum field. Data were collected using questionnaire sheets, FGD notes, and observation check dates. The data obtained are analyzed and interpreted based on the specified categories. The results showed that: (1) teacher readiness for learning tools in the components (a) CC/BC analysis of 45.31%, (b) program mapping of 38.37%, learning plan preparation of 39.45%, and (d) learning evaluation of 36.78%; (2) The quality of lesson plan (LP) the SLPAI based is divided into two groups, namely (a) the category "quality" in the instructional program and instructional plan aspects, and the category "moderate" in the instructional media and assessment aspects; and (3) the difficulty of learning device components, including authentic assessment, use of methods, literacy approaches and lesson planning. The implementation of training, mentoring and supervision programs is adjusted to the experience of vocational teachers taking into account the teacher's involvement in the implementation of the curriculum, age and school readiness.

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1. INTRODUCTION

The curriculum will change continuously [1], [2], according to the needs and challenges of globalization [3], [4]. The Indonesian government has replaced the 2006 curriculum called the Education Unit Level Curriculum (KTSP) into the 2013 curriculum known as the national curriculum [5]-[7]. The 2013 curriculum was first implemented in 2013. Significant changes lie in three separate competency standards in the assessment process, namely knowledge, skills and attitude competencies. The implementation of the 2013

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curriculum involved 6,000 schools as a reference school model and 6 schools at the district level. The implementation process consists of several stages, including training from the national level, instructor training, and training from referral schools that are intended to have the same understanding. However, many factors cause perception differences to occur after the implementation process. The main target of the training is the teacher as the main actor of the 2013 curriculum practitioners in the education unit. Other targets are school leaders and supervisors who are part of the curriculum management, management team [8].

Planning that was not well prepared for the implementation of the 2013 curriculum, it was evident in December 2014 that a decision emerged from the government that the re-enactment of the 2006 curriculum (KTSP) and schools that held the 2013 curriculum running for one semester had to be stopped [9], [10]. However, for schools that have 3 semesters, schools can choose to continue implementing the 2013 curriculum. The main reason for the emergence of this decision is the change of the system and the increase in administrative tasks of teachers, especially more on the concept of devices that require the role of the teacher more than just teaching. In addition, teachers are preoccupied with rigorous preparation in student assessment. In fact, the government believes that the 2013 curriculum provides a significant change in the quality of learning. Therefore, several alternative improvements and preparatory efforts for implementation have been analyzed [11], [12]. Furthermore, in 2017 the Directorate General of Primary and Secondary Education Decree No. 253.KEP/D/KR/2017 to re-establish the 2013 curriculum independently with the decision of the Directorate General of Primary and Secondary Education No. 335/Kep./D/KR/2017. The decision became the basis that the 2013 curriculum was implemented nationally. Some refinements from the 2013 curriculum have been made, namely flexible and moderate content and implementation. The purpose of re-enacting the 2013 curriculum is due to growing demand, needs and conditions from the aspect of society in educational output [13].

The key to the success of the quality of education is not limited to, curriculum changes, but rather the readiness and understanding of teachers in carrying out curriculum content [14], [15]. However, good the curriculum is, if the teacher's mindset is not changed [16], [17], then the curriculum cannot be meaningful. In addition, the characteristics of teachers as curriculum practitioners are influenced by the length of time teachers are involved in the curriculum and high awareness in improving the quality of learning. Some obstacles in implementing the 2013 curriculum from the practitioner's point of view include the implementation of an assessment system [18], limited teacher and student handbooks [19], mental readiness of teachers and students that are not optimal, and not all schools are involved in implementing the 2013 curriculum [20]. These obstacles are more on administrative planning, namely the teacher's ability to plan learning programs and compile them into lesson plans [7], [21].

1.1. Relationship of Learning Programs and Lesson Plans

Preparation of semester learning programs and annual learning programs that are translated into learning plans is not an easy problem [22], [23]. Teachers can map and share competencies for one year and one semester comprehensively without harming other competencies. The teacher can read the national academic calendar and the school academic calendar, then replace it with a learning program preparation strategy. The content of competencies that are not the same is a special consideration in the preparation of learning programs. In addition, vocational teachers who are scheduled on the day, which are often found on holiday days, must have a good strategy. The lack of teachers in breaking the curriculum into a semester and annual learning programs makes learning ineffective, which results in students being disadvantaged by a number of incomplete competencies.

Calculation of effective weeks distributed from Core Competencies and Basic Competencies (CC/BC) refers to government regulation No. 330/D.D5/KEP/KR/2017, adjusted to the subjects that will be distributed in the learning program for one year. Vocational teachers need a strategy for the distribution of CC/BC into learning programs. Complex competencies need to be considered that the number of meetings needs to be added. Learning programs are considered good if the number of hours in a matter of weeks is effective to or close to the number of hours in the curriculum spectrum. The learning program becomes a basic guideline for teachers in preparing learning plans. The basis for preparing a learning plan has been systematically arranged in the development of a lesson plan.

1.2. Teachers Pedagogical Competence in Planning Learning

The successful implementation of learning is due to effective planning. Benchmark of learning success is the achievement of learning objectives. The learning plan is interpreted as a teacher's guide during the learning process [4], [24], so that the learning scenario cannot be separated from the context that has been prepared. It often happens that the teacher during the learning process loses context [25], [26], far from the discussion, even the accuracy of the time is not quite right. This is why, learning plans are arranged to achieve learning objectives. However, the learning plan is administrative in nature, whereas in actual circumstances the teacher must be able to consider the contents of the material, the method chosen, the activities to be carried out, the implementation of the practice, and the class mastery strategy must be interrelated and complementary [27]. Teachers during the learning process who do not use learning tools or lesson plan often experience getting lost or losing direction [28].

The preparation of learning tools is a core competency that must be possessed by teachers, namely pedagogical competence [29], [30]. Preparation of learning plans is not easy, many factors must be considered such as curriculum characteristics, student characteristics, and the availability of learning support materials. Teacher pedagogic competencies [31]–[33], consisting of:

- (1) Mastery of student characteristics (teachers must understand students' personalities);
- (2) Designing learning;
- (3) Carry out learning;
- (4) Utilizing ICT;
- (5) Design and carry out an evaluation of the process and learning outcomes

Learning planning is the preparation stage and part of pedagogical competence that must be compiled by the teacher before performing in front of the class or in the workshop.

13. The Curriculum 2013 as the National Curriculum

The new curriculum has specific characteristics or reinforcement. The characteristics of the 2013 curriculum as a national curriculum focuses on the digitization approach, including the use of ICT-based media and literacy, scientific learning methods, assessment methods include three aspects, namely knowledge, skills, and attitudes, as a whole are packaged in learning planning. The unique characteristics of the 2013 curriculum are learning activities using the 5M or (OACAC) approach, namely:

- (1) Observing (M1/O)
- (2) Asking (M2/A)
- (3) Collecting information (M3/C)
- (4) Associating/Reasoning (M4/A)
- (5) Communicating (M5/C)

Adapted from [34], [35]

If the meaning of the OACAC activity is the phase of the scientific model or method applied in learning. The OACAC activity is believed to be able to create the nuances of learning to be active [36].

Unconsciously the components in preparing a lesson plan are very complex and detailed. Many teachers choose the short cut by copying documents from their fellow teachers. As a result, the teacher has difficulty understanding, interpreting and implementing the learning plan. Other conditions, a number of teachers copied several sources, but adjusted back to the characteristics of students and their learning environment [11]. To improve the quality of learning and pedagogy competence of teachers can be observed from the lesson plans that have been prepared and developed.

This study uses a survey approach to see the quality of teacher lesson planning in Banten Province. This study provides information on vocational teacher ready and mastery of the revised 2013 curriculum in the distribution of learning programs and lesson plans, so that the contribution of this research is a recommendation of teacher needs that must be improved in vocational secondary schools. Implementation of the curriculum must be assessed objectively, regularly from various perspectives [37], to improve the quality of learning. Furthermore, this research is used as a reference for teachers, principals, supervisors, education department, and practitioners, as material to improve the quality of vocational education, especially the readiness of good learning tools.

RESEARCH METHOD

This research is a survey and FGD study to describe the vocational teacher learning tools before performing performance in class. The survey method uses a design developed by Rea & Parker [38]. Data was collected from observation of the activities of vocational teachers through training and assistance in the preparation of learning tools consisting of learning programs and lesson planning based on the 2013 curriculum from 2017 to 2018. The research sample consisted of seven districts in Banten namely Serang City, Serang District, Cilegon City, Pandeglang Regency, Lebak Regency, South Tangerang City, and Tangerang City. All Vocational teachers who participated in the study, representing representatives from vocational schools in each district were taken as research samples. The research subjects are presented in the following table:

Table 1. Respondent Demographic Data

No	Distribution of respondents	F	(%)
1	Serang City	90	9.40
2	Serang Regency	125	13.06
3	Cilegon City	88	9.20
4	Pandeglang Regency	115	12.02
5	Lebak Regency	200	20.90
6	South Tangerang City	200	20.90
7	Tangerang City	139	14.52
	Total Respondents	957	100.00

Respondents are representatives of vocational schools that have an important role as curriculum actors (vocational teachers and vice-principals in the field of curriculum). The researcher analyzed the respondents involved consisting of the characteristics of the curriculum implemented, namely the 2004 competency-based curriculum, the 2006 teacher-level curriculum, and the 2013 revised curriculum. Problems faced by vocational teachers will be carried out with the three cases above. Research procedures include surveys, FGD results and observations. The survey instrument uses questions that are grouped with politomi variables

The research instrument was in the form of questionnaires and FGD notes and observation sheets. The instrument was referred from the Directorate of Vocational High School Development Manager for the purpose of assessing the lesson plan. FGD notes aim to classify the problems that occur and are experienced by practitioners, observation sheets are used to observe the training process and the assistance of vocational teachers. The instrument is equipped with a rubric to measure the quality of the lesson plan.

The collected data is analyzed quantitatively and qualitatively. Vocational teacher readiness in preparing learning devices is categorized into three groups, namely Ready (R); Less Ready (LR); and Not Ready (NR). The quality of the learning plan is adopted and adjusted from the Science Lesson Plan Analysis Instrument (SLPAI) developed by Jacobs, Martin, and Otieno (2008) [39], as many as four variables, namely instructional program, instruction plans, instructional media, and assessment and other aspects with 5 decision assessments namely VHQ (Very High Quality); Q (Quality); M (Moderate); LQ (Low Quality); and VLQ (Very Low Quality), [40]. Table 2, shows the readiness and quality variables of the learning tools as well as the lesson plans compiled by vocational teachers based on the 2013 curriculum.

Table 2 - Indicators of Readiness and Quality of Vocational Teacher Learning Tools for the Revised 2013

Curriculum

No	Variable Readiness Arranging Learning Tools	Catg.	No	Variable Quality of Learning Plan	Catg.
1	CC/BC Analysis		1	Instructional Program	86-100% (VHQ)
2	Annual / Semester		2	Instructional Plan	71-85% (Q)
	Program Mapping	R/LR/			56-70% (M)
3	Making of Lesson Plans	NR	3	Instructional Media	41-55% (LQ)
4	Learning Evaluation		4	Assessment and Others	<40% (VLQ)
	_				Adapted from: [40]

Note: R (Ready); LR (Less Ready); and NR (Not Ready) and VHQ (Very High Quality); Q (Quality); M (Moderate); LQ (Low Quality); and VLQ (Very Low Quality)

3. RESULTS AND ANALYSIS

3.1. Teachers Readiness for Compiling Learning Tools

The implementation of the 2013 curriculum does not yet have a uniform understanding between vocational teachers, curriculum practitioners and vocational school leaders. Even through MGMP (Deliberation of Subject Teachers), there is still no uniformity. Researchers examine the readiness of vocational teachers based on CC/BC analysis, program mapping, making of lesson plans, and learning evaluation, as the main components in supporting learning success. The results of vocational teacher readiness for the preparation of learning tools are presented in table 3.

Table 3 - Teacher's Comprehension about revision 2013 curriculum

Aspects of Teacher Readiness	R (%)	LR (%)	NR (%)
CC/BC Analysis	434 (45.31)	396 (41.39)	127 (13.3)
Annual / Semester Program Mapping	367 (38.37)	343 (35.89)	246 (25.74)
Making of Lesson Plans	378 (39.45)	489 (51.07)	91 (9.48)
Learning Evaluation	352 (36.78)	483 (50.51)	122 (12.71)

Note: R = Ready; LR = Less Ready; and NR = Not Ready

Table 3 above describes that the four components measured were based on readiness <50.0% (range 36.78% - 45.31%). There is still an opportunity to increase its readiness in terms of the category of less ready with a range of 35.89% -51.01% and not ready with a range of 9.48% - 25.74%. The aspect of teacher readiness that shows the highest level of success is the CC/BC analysis of 45.31%, even though the other components obtained the category <45.31%. Vocational teachers after the CC/BC process must be able to pour these competencies into the learning program. A decrease in yield has occurred from 45.31% to 38.37%. The results of the FGD have been evaluated from various opinions of vocational teachers and vice-principals led by the education office as follows:

"Our difficulty is that teachers understand operational verbs (KKO) and distinguish the choice of words used. Furthermore, pouring it into annual and semester programs is not easy. We often experience loose concepts, we even realize before the last weeks of exams, and often there are still some competencies that have not been delivered. [TG]

The evaluation of the group of principals' leaders delivered by the vice-principal in the field of curriculum is:

"We have provided various training and strengthening understanding before new learning begins, but it is not easy. Teachers have been instructed to form subject groups and join MGMP among subject teachers, but again the results in the learning tools are still the same as last year and some of our teachers find the collection always at the end of time. Even when supervisors question the content of learning tools from the preparation of learning programs, no systematic results are obtained. Especially teachers who implemented the 2004 curriculum to be directly involved in the 2013 curriculum, took a long time.'[CG]

It is clear that KKOs are of concern to be explained in detail to vocational teachers. In addition, the deputy headmaster and supervisors must be more concerned with senior teachers, requiring intensive guidance. However, teacher readiness occurs an insignificant increase from learning programs for learning tools. The reason is that it is assumed that vocational teachers prepare lesson plans more than learning programs or that most of them imitate learning tools among cognate subject teachers. But the results have no significant effect.

Difficulties are also experienced in the evaluation aspects of learning with the lowest acquisition of other aspects. The researcher reviewed that the 2013 curriculum recommended levels of learning objectives and learning assessment. The habit of vocational teachers in making questions is to provide taxonomies at the LOTS level and not to be interpreted according to the choice of words based on KKO. Better processes and supervision are needed to improve the readiness of vocational teachers in developing learning tools.

The group of vice principals in the field of curriculum argues that teachers of the 2004 curriculum (KBK) experienced serious difficulties in preparing learning tools, in accordance with the opinions [41], [42]. Those results of the category predominantly fall into the category of less ready and not ready. A strategy that is not limited to training and assistance is needed. However, the 2013 curriculum is identical with the learning concept that leads to technology [7], [43]. That, far more difficult.

3.2. Teacher's Ability to Make A Lesson Plan

Vocational teacher pedagogical competence is the ability to lesson planning in class and workshop [44], effectively [45]. The ability to make lesson plans means that vocational teachers have mastered the principles of the 2013 revised curriculum. Lesson planning is a way for teachers to achieve goals [46], namely the competencies of students. Each vocational teacher has a different way, however the principles of systematic writing must be in accordance with the rules that have been used as a standard reference.

Systematic development of lesson plans consists of three types including: (1) Permendikbud No. 103 of 2014; (2) Permendikbud No. 22 of 2016; and (3) combination No. 103 of 2014 and No. 22 of 2016. Vocational teachers are given the freedom to choose the lesson planning component. The researcher explains that the learning plan is a follow-up to the learning program. Thus, the results of the survey focused on four important variables of the learning device components, including: (1) instructional program; (2) instruction plan; (3) instructional media; and (4) assessment and others. A strong consideration in the selection of variables is the suitability of the characteristics of the 2013 curriculum. The lesson plans prepared by vocational teachers, are then assessed based on indicators of learning tools. The assessment results are shown in table 4, as follows:

Table 4 - Results of Quality Analysis of Vocational Teacher Learning Plans

Aspect of Assessment of Learning Device Components	Port.	Score (Max)	Score (Real)	(%)
Instructional Program				
Compatibility of Curriculum Structure	2	1914	1467	76.65
2) Time Distribution Conformity	2	1914	1499	78.32
Instructional Plan				
1) Completeness of Components	2	1914	1667	87.10
2) Inter-component Compliant	2	1914	1478	77.22
3) Compatibility of competencies and competency	2	1914	1535	80.20
achievement indicators				
4) Learning objectives conformity	2	1914	1555	81.24
5) Material selection and organization	2	1914	1357	70.90
Suitability of learning activities	2	1914	1333	69.64
7) Learning methods Selection	2	1914	1435	74.97
8) Media, tools and learning resources selection	2	1914	1449	75.71
9) Feasibility of learning outcomes evaluation	2	1914	1533	80.09
Instructional media				
1) Variation and suitability	2	1914	1237	64.63
Innovation and novelty	2	1914	1414	73.88
Assessment and others				
1) Knowledge, Skills and Attitude Assessment (KSA)	1	957	667	69.70
Scientific Approach Integration (5M)/(OACAC)	2	1914	1323	69.12

The results of the presentation in table 4, the average instructional program component is 77.5%; instructional plan of 77.5%; instructional media by 69.3%; and the assessment and others 69.4%. The quality of the preparation of learning tools as a whole is in the "quality" category (71-85%) although there are two aspects in the "Moderate" category (56-70%), namely instructional media and assessment, and others. The 2013 curriculum which is identically close to technology [43], requires time for a number of teachers to use good and effective media. A number of vocational teachers as practitioners stated that:

"Vocational learning is always closer to practice in workshops. In general, we open a short learning, then the student complete the work. This makes it difficult for us as 'vocational teachers' if we have to use a number of technologies involved in the practicum process. In addition, the availability of technology-based practice facilities such as those in the industry is not ready to be operated. Frankly, we are worried that damage will occur, because there is no prior training. As for assessment, it's a

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practical evaluation. Especially now that attitudes have been assessed, yes..., This is new for us to observe student activities. But with their habits, we know how their values are appropriate." (GG)

Things that need to be improved are the habits and mindset of vocational teachers that technology facilitates understanding and skills that must be delivered for quality learning. Hard skills are important to convey and transform through learning experiences, however soft skills have a more role to adapt to changes and the needs of lifelong learning [26].

Assessment aspects and other aspects need to be realized by vocational teachers that competence is an integration of three aspects, namely knowledge, skills and attitudes [47], [48]. One aspect of supporting competencies is not fulfilled so students in doing work cannot be declared as competent students. Vocational teachers must teach and measure every aspect students get during practice. But the practice is the application of a certain amount of knowledge and attitudes that are allowed. Also, mistakes in attitude during training result in more dangerous risks. Researchers analysis that vocational teachers need similar CBT training. The aim is none other than improving the ability of methodology and technical expertise [49], [50], to be simulated to students directly and not limited to instruction.

3.3. Overall Difficulties

Based on the results of the readiness and ability of vocational teachers in developing learning tools, it was found several notes on FGD results on several components that were considered difficult. This statement is very scientific, especially the problem of media, methods and assessments. The 2013 curriculum as a development curriculum certainly has a different way from the previous curriculum. The concept that was considered new, gave rise to diverse perceptions of vocational teachers. The researcher collects a number of opinions from the respondents shown in the following table:

Table 5 - Teachers	Overall difficultion	es from Revis	sion 2013 Cur	riculum Standpoint

Components of learning devices with difficulty levels	F	(%)
Development of Authentic Assessment	567	40.0
Selection of suitable learning methods	525	37.5
Appropriate literacy approach	497	35.5
Lesson plans	497	35.5
Understanding of learning programs based on CC/BC and learning objectives	350	25.0
Others	119	8.5

A total of four important components for vocational teachers with very difficult perceptions (<40%) are authentic assessment (40%), learning method (37.5%); literacy approach (35.5%); and lesson plans (35.5%). Authentic assessment is considered difficult if each learning must assess three aspects at once, namely knowledge, skills, and attitudes. Competence is a combination of the three aspects, so competencies are adjusted to the objectives of learning. The use of methods is felt to be difficult if learning is carried out in theory and practice differently. Teachers' understanding is still limited to how the method can work well with the concepts of theory and practice. So, in the completion of CC and BC is not limited to one learning method. The literacy approach is considered difficult because of limited infrastructure and poor literacy understanding. The researcher is of the opinion that vocational teachers need discussion between MGMPs to solve problems or concepts of learning in the same subject.

3.4. Lesson Plan Quality

Survey data describe that the readiness of vocational teachers for the preparation of learning tools and the quality of learning tools based on the characteristics of the 2013 curriculum, as a whole are categorized as "not ready" and "moderate". The researcher concludes that the implementation of training and mentoring as well as the supervision process are not yet on target. Then the results of surveys become recommendations that vocational teachers need training for practitioners directly. In its implementation, needs must be distinguished based on the strong experience of teachers in implementing the 2013 curriculum. Because, teachers with 2004 curriculum experience need detailed assistance. However, the key to success by the readiness and quality of

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vocational teacher learning tools is reflected in how strong the teacher's understanding. In line with the research conducted by Chan [51], the development of teacher understanding is an important factor in curriculum application. Not all teachers are on the same category level, apart from that all the functions of implementing the 2013 curriculum have the same goal.

The unpreparedness of supporting facilities is important to consider such as books for students and teachers in vocational. The researcher believes that this is one of the causes of the low success in implementing the 2013 curriculum [52], [39]. The researcher believes that the role of school leaders and the education department is an important element in supporting success. Especially providing motivation and describing the conditions of the vocational schools during the implementation of the 2013 curriculum. In addition, vocational teachers must build literacy, discussion and sharing from the implementation which is considered difficult in MGMP institutions. Vocational teachers can evaluate the readiness and the improvement of the quality of learning tools for cognate or level teachers. An important role also occurs in school supervisors were one of the tasks is validating the lesson plans of vocational teachers. This role should be reported from weaknesses and recommendations that must be improved, not only limited to carrying out administrative characteristics.

The success of the quality of learning tools that have been prepared is also supported by instructional media including the integration of ICT in the learning process. A number of respondents describe that there are many schools with ICT availability of 69.3% in the "moderate" category. However, there will be a shift that learning is more about utilizing the ICT function. So the management of vocational schools began to plan ICT needs and improve ICT based learning. This, will be an obstacle for vocational teachers in certain age groups that are difficult to follow technological developments. Whereas the ability to use ICT based learning media increases the quality of the learning process [53].

The quality of vocational teacher learning tools for assessment and activities of the OACAC is 69.4% in the "moderate" category. Part of vocational teachers show the ambiguity between competence and assessment. Even the use of the KKO and assessment indicators used have not yet been measured [54]. However, knowledge, skills and attitude competencies must measure learning objectives. The level of competency measurement is adjusted to class level and the increase is emphasized at the dominating HOTS level.

4. CONCLUSION

The results of this study can be concluded that the readiness and quality of learning tools compiled by vocational teachers are as follows:

- 1. The level of readiness of vocational teachers in the preparation of learning tools is reviewed based on CC/BC analysis, preparation of annual and semester programs, preparation of lesson plans, evaluation of learning in the "Ready" category less than 45.37%. "Less Ready" overall is below 51.07%, and "Not Ready" overall is 25.74%. The readiness results recommend that teachers with "Less Ready" and "Not Ready" readiness need specific training and mentoring
- 2. The quality of learning tools that have been prepared is based on instructional program, instruction plans, instructional media, and assessments and others developed from SLPAI in the "Quality" category for instructional programs and plans while "Moderate" for instructional media and assessments. These results indicate that the teacher as a whole has not mastered the preparation of learning tools according to the characteristics of the 2013 curriculum.
- All components of the learning tool, vocational teachers find it difficult to authentic assessment,
 use of methods, literacy approaches and lesson planning.

The results of the study concluded that the curriculum practitioners in 2013 consisted of various ages, school readiness and school management who were highly committed to the success of learning. All 2013 curriculum practitioners must have a high awareness of every action in implementing it. Some training and assistance emphasize more on the needs and who the targets are. It is not recommended that vocational teachers be considered to have the same perception and produce the same achievements.

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